



# PUBLISHED WITH The Observer on sundays

(THIS IS NOT A THIRD-PARTY SUPPLEMENT, IT IS FEATURED INSIDE THE NEWSPAPER AND IS INCLUDED IN ALL NATIONWIDE PRINTED EDITIONS)

The Christmas Checklist is a full-colour, tabloid-sized, double-page spread of advertorial content published in *The Observer* newspaper.

With *Observer* readers having an average household income of £59,764, the Christmas Checklist will serve as the essential guide for festive inspiration, and is an excellent opportunity to reach this affluent audience in the run-up to the holiday season.

It showcases a selection of high-quality products, services and experiences, ranging from Christmas markets and fairs, indulgent foods, fantastic gifts, celebratory tipples and decorations, as well as winter fashion and seasonal travel options.

The Christmas Checklist, published one month before Christmas Day, is the perfect vehicle for showcasing your company's products and services to an affluent audience, who are just beginning to prepare for the festive season.

#### PARTICULARLY CONSIDERING

- 60% of Observer readers are considered to be forward-looking individuals, curious about change and learning new things
- 85% of Observer readers are in the ABC1 social demographic
- Observer readers are passionate about good quality food and spend around £81 a week on groceries.



451k

Average readership of The Observer on a Sunday

£400

is the average credit card spend per month by *Observer* readers

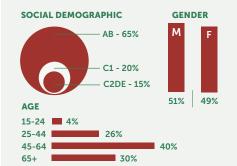
# More likely to...

...be well connected, information-hungry and vocal media consumers

85%

of Observer readers are ABC1

# **DEMOGRAPHICS**



# **DISTRIBUTION**

- 140,894 copies of The Observer published on a Sunday
- 451,266 average readership
- Distributed UK wide

# **RATE CARD**

Third page £6,000

Quarter page £4,500

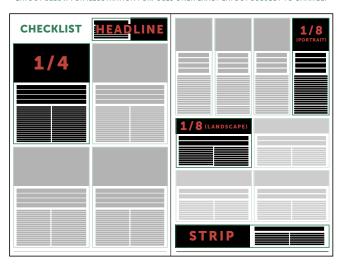
Sixth page £3,250

Competition upgrade £1,000

CLICK HERE TO SEE THE COMPETITION MEDIA PACK

# 1/4, 1/8 FEATURE REQUIREMENTS

LAYOUT BELOW FOR ILLUSTRATION PURPOSES ONLY, EXACT LAYOUT SUBJECT TO CHANGE



# **QUARTER PAGE**

Portrait: 129 5 x 135 7 mm

Portrait: 62.8 x 135.7 mm Total word 70-100 words

Total word count

200-250 words

i.e. Discount offer, website, Call to phone, or social links action

2 images + logo Images

count

i.e. Discount offer, website, Call to phone, or social links action

1 image + logo Images

**EIGHTH PAGE** 

Landscape: 129.5 x 66 mm

#### STRIP Landscape: 263 x 42.5 mm

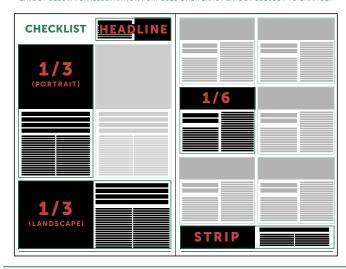
Total word count 120-150 words

Call to action i.e. Discount offer, website, phone, or social links

**Images** 2 images + logo

# 1/3, 1/6 FEATURE REQUIREMENTS

LAYOUT BELOW FOR ILLUSTRATION PURPOSES ONLY. EXACT LAYOUT SUBJECT TO CHANGE.



# THIRD PAGE

Landscape: 263 x 89 mm

Portrait: 192.5 x 182.4 mm

**Total word** count

Call to

action

200-300 words

i.e. Discount offer, website, phone, or social links

2-3 images + logo Images

SIXTH PAGE

Landscape: 129.5 x 89 mm

Total word count

Call to action

i.e. Discount offer, website, phone, or social links

120-150 words

Images

1-2 image + logo

#### **HEADLINE** Landscape: 129.5 x 42.5 mm

Total word count 60-80 words

Call to action i.e. Discount offer, website, phone, or social links

Images 1 image + logo

# **SUPPLYING CONTENT**

# **IMAGE SPECIFICATIONS\***

- CMYK images in JPEG, TIFF or PSD format.
- All images are high resolution (at least 300dpi).
- Please supply images at their original size and aspect ratio. We will crop images to an appropriate size when laying out vour advertorial.
- Please do not supply images with any copy i.e. slogans on top.
- We recommend supplying lifestyle images depicting your target audience, service or general message; or product shots.

#### **COPY SPECIFICATIONS**

- Total word count includes max. 10 words for headline and max. 20 words for a call to action.
- Hurst Media reserve the right to make changes, including grammatical changes and corrections to ensure supplied copy meets house style.

#### FILE TRANSFER WARNING: EMAIL ATTACHMENT LIMIT

Files less than 8mb (total attachment limit) can be emailed to production@hurstmediacompany.co.uk. Larger files can be sent to production@hurstmediacompany.co.uk via the free file sharing service wetransfer.com. Please clarify in your message your company name, publication, theme and on sale date as per your booking.

# **DESIGN PROCESS**

- Once all material is submitted according to specification, Hurst Media will layout your advertorial within the pre-approved house style of the publication.
- Supplied copy will by subedited by Hurst Media's editorial team. Spelling, grammar and punctuation will also be corrected to the house style
- Layouts may vary depending on style of images and/or text supplied.

#### **APPROVALS & AMENDMENTS**

- Hurst Media will provide a PDF for client approval.
- The client will have the option of two rounds of amendments before final approval is required. Please ensure any amendments are clear and concise.
- Approval is required within 48 hours.
- Please note that the newspaper must also approve all advertorials and they reserve the right to make changes or corrections to ensure copy passes their compliance standards.

Bespoke advertorials (in which Hurst Media supplies the copy ONLY, and all images/logos are provided by the client) will be charged at a further 10%, or a one-off fee of £150, whichever is greater.

Image sourcing conducted by Hurst Media on behalf of the client will be charged at a fee of £25

#### **CONTACT DETAILS**

Hurst Media Company, United House, North Road, N7 9DP Company number: 08357910 VAT number: 161866882

Christmas Checklist is advertorial content compiled by Hurst Media Company Ltd which takes sole responsibility for the content, but is published in *The Observer* 

All bookings are made subject to our Terms & Conditions of advertising, which are available here: hurstmediacompany.co.uk/hurst-media-advertising-terms

#### **MEDIA SALES**

Tel: 0203 478 6017 Fax: 0203 478 6018 sales@hurstmediacompany.co.uk

#### PRODUCTION DEPARTMENT

Tel: 0203 770 4020 production@hurstmediacompany.co.uk



<sup>\*</sup> Image use subject to editorial discretion and may vary depending quality, size and layout. We cannot guarantee the quality of the final print for images supplied outside of these specifications.