Exceptional

Media Pack

June 2023



About us

Our mission is to build and launch media that is proud to represent the real needs and interests of the over-50s. To give them tailored advice and share stories for them, to give them a place where they can be heard and valued.

Saga Media represents an unrivalled opportunity for partners to reach the UK's largest engaged audience of over 50s in places that they trust, love and feel represented.

We are *the* experts at reaching this audience, we are empathetic to their needs and we are respectful of their time. No other media company offers guaranteed access to this affluent and growing audience.

Through a combination of online & offline media solutions and a unique history in the over 50s market, we can provide creative and scalable solutions that will help our partners reach and engage with our audience.





Our Audience



A guaranteed

Over-50s

audience

1m

Monthly Online Readers

550k Newsletter Subscribers

325k Magazine Readership



70%

ABC1

55% Male

45% Female



73%

Live in houses with 3+ Bedrooms

50% Live in the SE & SW

50% Rest of UK

Long Standing Readers >50% have been reading our newsletter for 5+ years

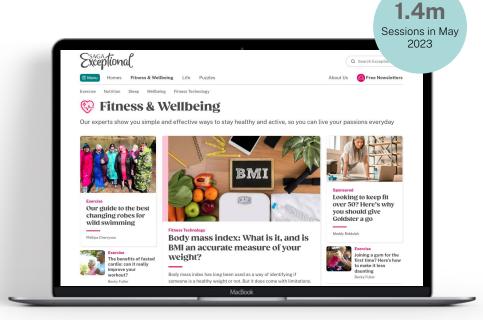
Introducing Exceptional.com

Launched in January 2023, <u>Exceptional.com</u> is proud to represent the real needs and interests of the over 50's. Helping them to explore their passions by providing entertaining and insightful content every day.

Featuring buying guides, deals, how-to articles, and reviews of products specifically tailored for this audience.

Original interviews with celebrities and compelling stories about our readers' lives.

Our team is formed of leading experts in their field who provide accurate, insightful articles, whether it's reviewing the latest product, teaching readers how to get something done, helping them choose what to buy, or simply providing an enjoyable read.





The Saga Exceptional Newsletter

The Saga Exceptional Newsletter is built on a foundation of honest, objective coverage that puts the reader first.

Delivering a twice weekly mini-magazine style newsletter; a carefully curated blend of the latest news, product recommendations, celebrity interviews and lifestyle features from

Exceptional.com

This represents an unrivalled opportunity to reach the UK's largest engaged audience of over 60's in a place that they trust, love and feel represented.

We are the experts at reaching this audience, we are empathetic to their needs and we are respectful of their time. No other media company offers guaranteed access to this affluent and growing audience.



Welcome to Saga Exceptional

Firstly, welcome to Saga Exceptional.

We realise a little time may have passed since you signed up to receive our newsletter, but we're delighted that you did, and are pleased to welcome you to our community. We'll be keeping in touch regularly, so keep an eye on your inbox. To get you started, you'll find a selection of our most popular articles below.

Everything we bring you is built on a foundation of honest, objective coverage that puts you, the reader, first. We'll bring you the latest ned sexclusive celebrity interviews, events and offers from our associated brands, and carefully chosen partners; plus, expert product reviews and best buys. For those of you who like to get involved, there'll be plenty of competitions, puzzles and giveaways.

Think of these newsletters as a mini magazine. A reminder for you to grab yourself a cuppa, pull up a pew and take a few minutes for yourself. Over the coming months I'll be listening to what you ask for or want more of so get in touch if you've got any thoughts.

Once again, thanks for your support, it really is invaluable.



Anna - Louige Anna-Louise Dearden, and the Saga Media team



550,000Subscribers



40% Open Rate



18% CTR from Open



The award-winning Saga Magazine

The leading voice for the over 50s.

One of the UK's best selling monthly subscription magazines. with 100% subscribed audience.

A circulation of 130,000 monthly subscribers.

A total monthly readership of **325,000**

Respected and renowned in the industry, with exclusive interviews and a leading editorial voice.

PPA Award winning content and editorial team, supported by inspirational columnists including...











Jenni Murray













Partnership Opportunities



Newsletter Sponsorship

Headline sponsorship seamlessly aligns a client brand with Saga Exceptional trusted and valued editorial voice.

Increasing brand awareness and consideration whilst simultaneously driving engagement through highly visible content and advertising units.

Sponsorship elements include header logo integration, primary content positioning and exclusive display ownership

Content blocks can either link directly to your website or to branded content written by our editorial team and hosted on Exceptional.com

View this email in your browser



Weekly Newsletter



JOHN LEWIS

& PARTNERS

In partnership with John Lewis & Partners

Hello Mr Andrews,

Full disclosure. I've never used an air fryer, but lots of people are saying they're the best thing that's happened to their kitchen. I might be in the dark with this new gadget, but luckily for you, the Exceptional team aren't, and they know a LOT about the subject.

If you're tempted to buy one, but aren't sure which model to choose, fear not. We've got everything you need to know about this kitchen must-have, and the food doesn't have to be typical fried fare like chips-they had me at chilli salmon with Swiss chard

Hopefully you're all enjoying the lighter nights after the clock change and the appearance of cherry blossom welcoming in the spring. We've got a wonderful piece showcasing seven places you can visit to see the blooms in all their glory.

And finally, step inside to find out what décor disasters put off potential home buyers. If you're nosey like me, you'll love it.

Have a wonderful Tuesday.



2

Exclusive Partner Offer

Save up to 25% at John Lewis

Shop the John Lewis Home & furniture sale, top offers on selected lines including 20% off patio heaters, 20% off Kettler furniture and up to 25% off Tefal cookware and electricals (yes including air fryers!)





1. Partnership Header

Brand alignment messaging immediately in the viewport on open

2. Supported Content Slot

High Visibility, High Engagement, linking directly back to johnlewis.com sponsored editorial on Excpetional.com

3. MPU

Continued brand awareness alongside editorial features

Homes

Air Fryers: everything you need to know about the kitchen must-have





JOHN LEWI

Save up to 25%



Newsletter Sponsorship Case Studies



Headline Sponsor Package

CTR from Open 1.2%

Clicks **2,771**



Click images to see live examples

BEER52

Headline Sponsor Package

CTR from Open **3.1%**

Clicks **5,831**



SO BODY CO.

Headline Sponsor Package

CTR from Open 2.5%

Clicks **5.576**





Newsletter Sponsorship Case Studies



Full Sponsorship Package (inc Branded Content)

CTR from Open 1.1%

Clicks **2,730**



Click images to see live examples



Headline Sponsor Package

CTR from Open 3.1%

Clicks **7,370**





Headline Sponsor Package

CTR from Open 1.1%

Clicks **2,557**





Branded Content

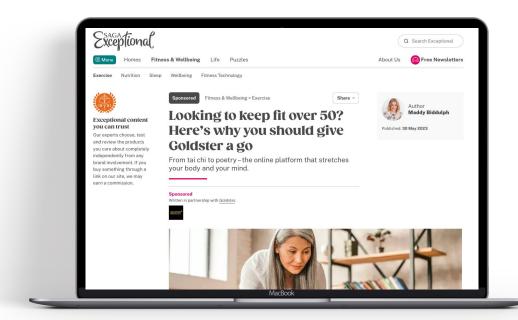
We know what our readers love, and we'll help partners to engage that audience with supported content written by our team of exceptional writers.

This longer format is perfect for conveying detailed messaging that goes beyond a headline and drives a deeper connection between your products and our audience.

Content ideas will be worked up in conjunction with your marketing teams, but written exclusively by Saga Exceptional writers.

Branded Content can be promoted via the sponsored slot within the Newsletter before being archived indefinitely on-site.

Link to Live Example for Goldster





High-Impact Display

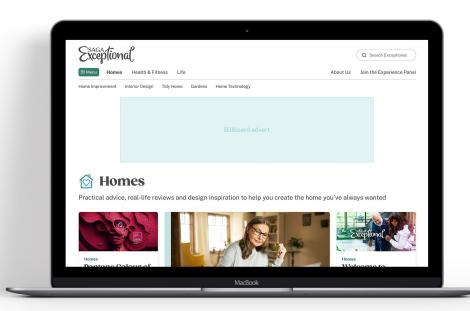
Exceptional.com has been built from the ground up with a user-first approach, meaning a lower volume of highly visible ad-units on each page.

By strategically placing visually captivating ads across the site, we can effectively capture the attention of your target demographic, driving greater brand visibility, awareness, and recognition.

Display activity allows us to seamlessly integrate promotional messages alongside high-quality content, creating a seamless user experience that enhances brand affinity.

Units available include:

- Billboard (Desktop) 970x250px
- Leaderboard 728x90px
- Sidebar DMPU 300x600px
- MPU 300x250px
- Mobile Leaderboard 320x100px





Rates

Newsletter	Rate	Notes
Full sponsorship	£7,500	Includes Headline Sponsor, 1x Supported Content Article and placements.
Headline sponsor	£5,000	In partnership / association with Brand Name and partner content block

Content	Rate	Notes
Branded Content	£5,000	Includes promotion on homepage, Social promotion and featured slot in our weekly newsletter. Content written by Saga editorial team

Online Display	Rate	Notes
MPU (Desktop & tablet)	£8 cpm	size 300x250px
DMPU (Desktop & tablet)	£10 cpm	size 300x600 px
Leaderboard (Desktop & tablet)	£10 cpm	size 728x90 px
Billboard (Desktop & tablet)	£15 cpm	size 970x250 px
Full Roadblock (Desktop & tablet)	£30 cpm	(all units on a page across all devices

Saga Magazine				
Unit	Rate			
Single page ROM	£5,500			
Single page FH RHP	£7,000			
Single page FH	£6,000			
Half page (Back)	£2,850			
DPS run of mag	£10,000			
Inside front cover DPS	£14,000			
Inside back cover	£7,000			
Outside back cover	£8,000			
Inserts (depending on weight)	£3,000-£10,000			





Contact

advertising@saga.co.uk

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