Careers, Training and Personal Development



PUBLISHED WITH THE TIMES ON FRIDAYS

(THIS IS NOT A THIRD-PARTY SUPPLEMENT, IT IS FEATURED INSIDE THE NEWSPAPER AND IS INCLUDED IN ALL NATIONWIDE PRINTED EDITIONS)

Careers, Training & Personal Development
Checklist is a full-colour, tabloid sized doublepage spread of advertorial content published in
the main body of *The Times*.

With a definitive ranking of the highest-achieving 2,000 schools in *The Sunday Times Schools Guide, The Times* is renowned for its expert commentary on education. Careers, Training & Personal Development Checklist will serve as an essential guide for adults looking to increase their career prospects and professional skills.

It will showcase a high-quality selection of education and career services, including recruitment agencies, personal development courses, career advice, apprenticeships, employment training and online courses, as well as evening classes and distance learning.

Published at the start of the year, Careers, Training & Personal Development Checklist is the perfect shop window for brands and organisations to benefit from a time when lifechanging decisions are made, and an affluent, educated audience.

PARTICULARLY CONSIDERING

- The Times readers are 25% more likely to mention ads when they talk about brands
- 64% of readers are AB social group
- The Times readers have a mean family income of £55,885
- 140,000 The Times readers are currently employed in the education industry
- The Times readers are twice as likely to have a university degree or doctorate



797k

Daily print readership of The Times

69%

of readers would only do business with a company whose reputation they trust 70%
pelieve it is worth paying

extra for quality products

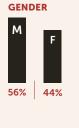
91%

of readers agree it is important to continue learning throughout life

DEMOGRAPHICS

AB - 64% C1 - 25% C2 - 7% DE - 5% AGE 15-34 7% 35-54 20%

24%



48%

DISTRIBUTION

- 277,481 copies of *The Times* published on a weekday
- 797,000 average daily print readership
- Distributed UK wide

RATE CARD

Third page £8,500

Quarter page £6,750

Sixth page **£5,000**

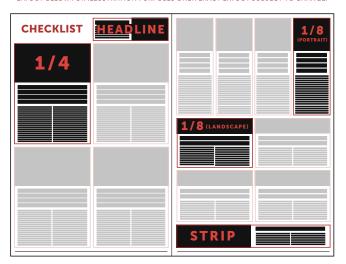
Competition upgrade £1,000

CLICK HERE TO SEE THE COMPETITION MEDIA PACK

55-74

1/4, 1/8 FEATURE REQUIREMENTS

LAYOUT BELOW FOR ILLUSTRATION PURPOSES ONLY, EXACT LAYOUT SUBJECT TO CHANGE.



QUARTER PAGE

Portrait: 132 x 136.6 mm

5 mm **Landscape**: 132 x 66.25 mm **Portrait**: 64 x 136.6 mm

Total word 200 count

Images

200-250 words

Total word count

d 70-100 words

Call to i.e. Discount offer, website, action phone, or social links

Call to action

i.e. Discount offer, website, phone, or social links

2 images + logo

Images 1 image + logo

EIGHTH PAGE

STRIP Landscape: 268 x 42.5 mm

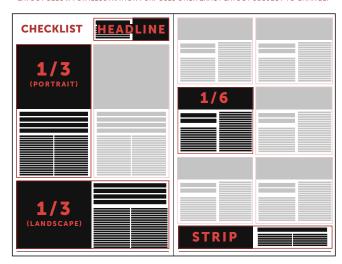
Total word count 120-150 words

Call to action i.e. Discount offer, website, phone, or social links

Images 2 images + logo

1/3, 1/6 FEATURE REQUIREMENTS

LAYOUT BELOW FOR ILLUSTRATION PURPOSES ONLY. EXACT LAYOUT SUBJECT TO CHANGE.



THIRD PAGE

Landscape: 268 x 89.7 mm Portrait: 183.6 x 132 mm

Total word

Images

SIXTH PAGE

d 120-150 words

Total word count

action

i.e. Discount offer, website, phone, or social links

Call to i.e. Discount offer, website, phone, or social links

Landscape: 132 x 89.7 mm

1-2 image + logo

Images 2-3 images + logo

HEADLINE Landscape: 132 x 42.5 mm

200-300 words

Total word count 60-80 words

Call to action i.e. Discount offer, website, phone, or social links

Images 1 image + logo

SUPPLYING CONTENT

IMAGE SPECIFICATIONS*

- CMYK images in JPEG, TIFF or PSD format.
- All images are high resolution (at least 300dpi).
- Please supply images at their original size and aspect ratio.
 We will crop images to an appropriate size when laying out your advertorial.
- Please do not supply images with any copy i.e. slogans on top.
- We recommend supplying lifestyle images depicting your target audience, service or general message; or product shots.

COPY SPECIFICATIONS

- Total word count includes max. 10 words for headline and max. 20 words for a call to action.
- Hurst Media reserve the right to make changes, including grammatical changes and corrections to ensure supplied copy meets house style.

FILE TRANSFER WARNING: EMAIL ATTACHMENT LIMIT

Files less than 8mb (total attachment limit) can be emailed to **production@hurstmediacompany.co.uk**. Larger files can be sent to production@hurstmediacompany.co.uk via the free file sharing service **wetransfer.com**. Please clarify in your message your company name, publication, theme and on sale date as per your booking.

DESIGN PROCESS

- Once all material is submitted according to specification, **Hurst Media will layout your advertorial** within the pre-approved house style of the publication.
- Supplied copy will by subedited by Hurst Media's editorial team.
 Spelling, grammar and punctuation will also be corrected to the house style.
- Layouts may vary depending on style of images and/or text supplied.

APPROVALS & AMENDMENTS

- Hurst Media will provide a PDF for client approval.
- The client will have the option of two rounds of amendments before final approval is required. Please ensure any amendments are clear and concise.
- Approval is required within 48 hours.
- Please note that the newspaper must also approve all advertorials and they reserve the right to make changes or corrections to ensure copy passes their compliance standards.

Bespoke advertorials (in which Hurst Media supplies the copy ONLY, and all images/logos are provided by the client) will be charged at a further 10%, or a one-off fee of £150, whichever is greater.

Image sourcing conducted by Hurst Media on behalf of the client will be charged at a fee of £25

CONTACT DETAILS

Hurst Media Company, United House, North Road, N7 9DP Company number: 08357910 VAT number: 161866882

Careers, Training & Personal Development Checklist is advertorial content compiled by Hurst Media Company Ltd which takes sole responsibility for the content, but is published in *The Times* All bookings are made subject to our Terms & Conditions of advertising, which are available here: hurstmediacompany.co.uk/hurst-media-advertising-terms

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^{*} Image use subject to editorial discretion and may vary depending quality, size and layout. We cannot guarantee the quality of the final print for images supplied outside of these specifications.