London Motoring

In the market to replace your vehicle? Or interested in keeping up with what's new? Here is a bootful of ideas to set your mind racing

The simple way to get a new car

FINDING THE RIGHT vehicle at the best price is not easy. Fleetprices have been doing this for over 10 years. We have an established team with a customer-centric approach who share the same mission: to provide the best service and options, providing a competitive and efficient leasing solution.

We are a family-run vehicle leasing broker, whose ethics are trust, performance, dedication and accountability. We are members of the British Vehicle Rental & Leasing Association (BVRLA).

A new car is within your reach.

For over a decade we have specialised in contract hire and personal contract hire for all makes and models of cars and LCVs. Our products are flexible, based on availability, mileage options, accessories and term of lease. All of these can be tailored for your requirements.

One of our current offers is a Hyundai Tucson SUV 1.6 GDI 132 SE Nav, 5-door, manual, petrol which is available for business and personal clients. This offer is based on 36 months (9+35) with 10,000 miles per year. £154+vat or £184.80 including VAT (correct at time of print). Other terms and mileages available. Finance is subject



to status, terms and conditions apply.

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Skip the forecourt - buy your next car from the comfort of your home



BUYACAR.CO.UK MAKES IT easy to buy your next car from the comfort of your own home.

Find your perfect car from more than 60,000 new and used vehicles online and we'll deliver it to your door. There's no pushy salesperson and no trudging round showrooms

Every car arrives checked, tested and with a 14-day returns policy (giving you ease of mind, in case you don't love it). Our hassle-free online service is backed by a London-based five-star customer support team, as rated by Trustpilot.

Tailor monthly finance payments to suit your budget with flexible options at a competitive

rate of 9.9% representative APR, and join more than 16,000 happy customers who have experienced the future of car buying

"Very kind staff, quick and easy process and very trustworthy." Miss Coombs, reviewed January 2019.

Find your next car at **buyacar.co.uk**



How to tell if a salesperson is 'industry-approved'

ALPHERA FINANCIAL SERVICES indirectly provides drivers with

to sell finance

vehicle finance, such as hire purchase and personal contract purchase agreements through retailers across the UK. We firmly believe in advocating the importance of education for car finance sellers. championing consumer rights and ensuring finance sellers help car buyers to understand everything there is to know about their car

finance policy. We want car buyers everywhere to be able to confidently make a fully-informed decision about car finance

This philosophy is the reason behind Alphera's recent work with the Institute of the Motor Industry (IMI), setting up a new industryapproved qualification for car finance sellers.

The new IMI accreditation fully complies with the stringent regulations laid down by the Financial Conduct Authority, reducing the likelihood of consumer mis-selling. Furthermore, it helps salespeople understand the needs of an individual buyer, ensuring they offer the most suitable finance products.

Consumers rightfully expect car finance products to be sold by specialists with a formal, industry-approved qualification. The IMI

ALPHERA Financial Services

already works with car dealers and workshops across the UK, providing qualifications to ensure engine servicing, brake maintenance and other repairs and safety checks are carried out to the highest possible standard. The same now applies to vehicle finance sellers, helping car buyers receive the highest standards of sale.

If you're thinking of buying a car, you can check if a salesperson has an industry-approved IMI accreditation for car finance sales at the new IMI Professional Register, launched in partnership with Alphera: imiregister.org.uk



Motoring offence? Take our free advice



ACCORDING TO SWEDISH psychologist, Ola Svenson, 80% of drivers think they are safer than the average driver. However, based on the number of UK drivers prosecuted for motoring offences each year there may be a case for the suggestion that there is an element of illusory superiority involved in many drivers' views of their driving abilities. Whether you are a good or bad driver, if driving

is a crucial aspect of your day-to-day existence, any threat to your licence can cause significant concern. We understand that when faced with a motoring prosecution, most drivers want to gain a clear understanding of their legal position and options. This is why we offer a free "triage" service operated by qualified legal staff for all manner of motoring offences ranging from drink driving to speeding. The firm operates nationally from offices in London and Manchester.

Managing director, Jeanette Miller, (pictured above) explains. "Celebrity endorsements and 'loopholes' are are not really our style. Integrity and professionalism are key to the work we do. Our focus is also on innovation and development of strategic formulae using the facts of each case and relevant case law to establish the best option for our clients. This may be to advise to plead guilty and conduct a damage limitation exercise in the hope of leniency from a court or to defend the charge altogether.'

To take advantage of the free triage service either visit our website or telephone us. motoroffence.co.uk | 0203 819 6108



Accessorise your van space

VAN GUARD ARE at the forefront of the commercial vehicle accessory market whose 40+ years' experience has allowed them to design and manufacture a range of Britishmade van accessories to help keep van kit safe and secure.

Renowned for their large range of crash-tested aluminium roof systems, you can choose between single van roof bars or a builder's gallery rack depending on the daily loads. Their van roof bars, ULTI Bars, are considered to be one of the best in the market, and the van roof bar of choice for tradesmen. This lightweight yet strong roof system comes supplied with

adjustable load stops to help secure ladders to the roof of your van. There is also Van Guard's award-winning heavy-duty ULTI Rack van roof rack with their innovative click and lock mechanism, designed to make fitting quicker and easier than any other van rack on the market.

Van Guard offer a large range of pipe carriers to suit the end user's requirements. Bespoke lengths up to 6m are available, with the ability to purchase a lined pipe carrier to prevent damage and marking to conduit and trunking.

Internal van accessories are also available from Van Guard. Keep the inside of your van

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ULEZ WILL BE introduced seven weeks today! If you're running a business that uses vans in London, then you need to take action now to avoid incurring additional £12.50 per day costs. Don't leave it too late to check your vans to see how ULEZ will affect you.

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> branding or racking to roof top bars. To replace your existing vehicles. we have a range of options; switching out your vehicles without a large upfront outlay can be done through 'We Buy You Rent' - offering you a fair market value and injecting cash back into your business. You can then replace your vehicles with Euro compliant rentals

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Micro jump starter packs a powerful punch

THE NEW RING RPPL200 Micro Jump Starter is small enough to keep in the glovebox, but has a powerful lithium battery that can start 12V vehicles up to 2L. The model is a fraction of the size and weight of a traditional lead-acid power pack, and can be recharged far more quickly. It also comes with a micro USB charging cable, making it easy to recharge either in the car or at home. It can be used as a power bank, via its USB socket, and has a built-in LED light that can be used as an emergency torch. This is the ideal solution to keep in the car in case of a flat battery.

For extra safety, the jump starter comes with intelligent clamps, which protect the vehicle and jump starter during use. The unit also features reverse polarity protection to prevent sparks if attached to the wrong poles, as well as short circuit

and anti-spike protection, to ensure that these starters are safe as well as easy to use.









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