**ADVERTISEMENT** 

# London Motoring

In the market to replace your vehicle? Or interested in keeping up with what's new? Here is a bootful of ideas to set your mind racing

#### For optimum safety and durability

MANY MODERN CARS rely on air suspension modules these days - and while most are incredibly tough and durable, when they do eventually fail, they can be expensive to replace at main dealer prices.

Thankfully, German suspension manufacturer Bilstein has the perfect solution, in the form of its own original equipment quality units to replace them with, at far less cost. Available through the company's network of specialist aftermarket retailers, these brand-new air suspension modules use precisely the same technology as the parts they replace. No surprise really, as in many cases, the original units were created by Bilstein in the first place!

In addition to offering OE quality, the numerous product benefits are obvious. Just like the factory original, the Bilstein B4 air suspension module guarantees the quickest ever reactions to road and vehicle conditions. The result is excellent comfort and benign driving



characteristics, with high reserves of damping power for maximum safety. The Bilstein gas pressure technology provides constant damping power under any axle load.

Air suspension systems allow the recipient vehicle to adjust to different height positions by varying the air pressure in the bellows. This advantage is

particularly notable when levelling extremely heavy loads. Various aerodynamic and terrain positions are

If you're replacing or upgrading the air suspension on your vehicle, it pays to fit the safest and highest performing solution possible

So, why not opt for what most manufacturers choose in the first place? bilstein.com



#### Classic cars come to London

THE LONDON CLASSIC Car Show returns to ExCel London on 14-17 February 2019. Now a firm fixture in the UK event calendar, the show sees 37.000 classic car owners, collectors, experts and enthusiasts flock to the ExCel for the four-day classic car extravaganza. This, our fifth event, will celebrate the incredible career of Ian Callum, Jaguar's director of design; the man acknowledged as one of the world's foremost automotive Further show exhibits include a collection of

historical aero engine cars, a celebration of the 50th anniversary of The Italian Job, the Historic Motorsport area and, of course, The Grand Avenue runway show, where iconic classics are fired up and driven for visitors to see, hear and smell. Brand new for 2019, The London Classic Car Show will be offering grandstand seating 'trackside' for the Grand Avenue parades. There will also be a number of esteemed guests taking to the stage in The Supagard Theatre to discuss a wide variety of classic car themed topics.

Tickets are now on sale for The London Classic Car Show. Advance ticket prices start from £25 per adult, £20 per child (6-15) and £75 per family (two adults, two children). Entry for children under the age of six years is free. VIP package upgrades



are also available, starting at £55 per adult, which include fast-track entry, hospitality, show guide and Grandstand access for one Grand Avenue show. thelondonclassiccarshow.co.uk

info@thelondonclassiccarshow.co.ul



#### Volkswagens from a dealer with family values

SINCE THE OPENING OF OUR new showroom in October 2016. Martins VW of Camberley have gone from strength to strength and become the first choice Volkswagen dealership in Surrey and Hampshire.

The purpose-built retail centre is on the London Road, and has been present on its current site for over 30 years. The product of a significant investment, we offer both new and a large selection of pre-owned Das Welt Autoapproved Volkswagens.

The range of Volkswagens has expanded yet further covering the latest award-winning SUVs including the T-Roc, Tiguan, Tiguan Allspace, all new Touareg with the latest Innovation Cockpit, and the soon-to-be-released T-Cross.

In addition to our state of the art showroom we have recently refurbished our separate aftersales centre, also located on the London Road, which offers a full range of options for

parts and servicing.

Run by CEO Terry Handley, Martins Group has offered a personal service since the turn of last century when the group was established in Winchester. As a family business, we have no shareholders to drive us towards profits at all costs. Consequently, our family values mean we are higher on service, better on quality and higher on delivering value for money.

We are continually trying to build an atmosphere that is both welcoming and professional in our sales and aftersales environments, employing well trained staff to look after your needs in all areas of the business. This means with every decision we make here, we put the

customer first. martins.uk.com 01276 691200



#### Know the client. Know the car.

CLIENT CARE IS about building a relationship based on trust, in which both parties feel enriched and motivated. The clients that stay are the ones that, quite simply, like you.

They like you because you know exactly what they like, you understand them as an individual and you ensure their experience is tailored right down to the finest detail... every single time.

When it comes to top-class client care, nothing is left unnoticed. From arranging the client's favourite catering, ensuring the day runs smoothly with no technical barriers, right through to making sure your client is offered a refreshing drink on arrival, there is always plenty of detail to organise.

Choosing the right hire car for a visiting client can add huge value to their experience, ensuring



a comfortable and exciting way to travel between meetings, with performance and luxury guaranteed.

If you know your client, you will know their style when it comes to motor vehicles and you can rest assured we'll be able to match it.

Our extensive fleet of luxury vehicles covers a wide range of tastes, from the understated class of an Aston Martin DB11, to the thunderous power of a McLaren 570s Spider.

#### enefits of choosing Prestige:

- UK-wide delivery and collection
- No congestion zone charges in London for the first day of hire
- Unlimited mileage

Make the prestigious choice: enquiry@pch-ltd.co.uk prestigecarhire.co.uk 03300 538 955

#### Break free with the Piaggio MP3

THE PIAGGIO MP3 is more than a threewheeled scooter: it's the key to urban mobility and it's freedom from late, overcrowded trains and costly fares. Available in a range of models, from the powerful and generously equipped MP3 500 and 350, to the more compact MP3 300, which is exempt from the London Congestion Charge.

The Piaggio MP3 is urban mobility at its best and if you're over 21 you can ride an MP3 on your full car licence. With three wheels delivering unrivalled grip and stability, plus ABS, traction control and an integrated brake pedal, the Piaggio MP3 ensures maximum safety.

Comfort and practicality are abundant in equal measure: the leaning front end can be electronically locked in place, making for easy parking and effortless feet-up starts away from the lights. There's ample storage under the seat, a glove box for smaller items and a USB port for charging your devices. The Piaggio MP3 is functionality

made fun and practicality made beautiful Packed with safety technology and delivering a smooth, easy ride, the MP3 is

Approved

you peace

BUYING A CAR is one

of the biggest purchases

although there are many

consumers make and

respectable used car

dealers across the UK,

knowing which ones to

trust can be challenging.

above and beyond.

In fact, an RAC survey of

more than 2,300 motorists conducted in 2015,

paid too much for their car. To help car buyers

avoid such pitfalls, RAC Approved Dealers are

McCarthy Cars have been one of our RAC

Approved Dealers and part of the RAC BuySure

chosen based on their quality, integrity and

desire to deliver customer service that goes

used car programme for 10 years.

revealed that 67% of drivers think they were

sold a faulty car and that 21% believe they

of mind

Dealers give

RAC



the three-wheeled scooter that's redefined urban

inconvenient, mundane commute. piaggio.com

James McCarthy from McCarthy Cars in Croydon

believes that buying a car from an RAC Approved

He said: "Every car within our wide range of used

Dealer gives the customer increased confidence.

cars has had to pass an 82-point RAC Approved

Preparation Standard. Moreover, all of our cars

service and come with a minimum of three months'

Commit to a car with confidence - buy an RAC

Warranty and 12 months' RAC Breakdown Cover.

This includes Roadside Recovery and At Home

to give you additional peace of mind."

mccarthycars.co.uk

Approved car from McCarthy Cars today.

are backed up by a comprehensive aftersales

### **Avoiding ULEZ charges for your business vans**

DATE FOR THE ULEZ introduction fast approaching, if you're running a business that uses vans in London, then you need to take action to avoid incurring additional £12.50 per

You can hire fully compliant vans for mobility and it's here to help you break free from an your business through Northgate. Offering Euro 6 compliant vehicles on a minimum term

day costs.

or flexible rental basis one simple regular cost includes servicing. maintenance, road tax and breakdown recovery And vehicles can be tailored with everything

from branding or racking to roof top bars.

To replace your existing vehicles, we have a range of options; switching out your vehicles without a large upfront outlay can be done through 'We Buy You Rent' - offering you a fair market value and injecting cash back into your business. You can then replace your vehicles with Euro 6 compliant rentals

Finally, if you like to own all your vehicles, then you can sell your old van and rent a newer Euro 6 van in a part-exchange through Northgate



**N®RTHGATE** for all vankind

and Van Monster.

Whether your business has flexible or longterm requirements for 1 or 1000+ business vans, Northgate puts you in the driving seat. Our business is to make sure your business stays on the road. That's Vanonomics.

northgatevehiclehire.co.uk

### Like Netflix but for cars!

LOVE DRIVING? SO, does Toby Kernon, founder of Wagonex. But he's also convinced that owning cars will become a thing of the past as the burden of responsibility weighs almost entirely and unfairly - on the end-consumer.

"Whether it's depreciation, repairs and maintenance, or increasing insurance premiums we all know that feeling of being locked into to our 'asset'. We love our cars, but no longer wish to be tied into the same one."

So Toby and his team are on a mission to shake up the industry. Enter Wagonex, the independent online car subscription platform. which works a bit like Netflix. Yes - we're talking

cars on subscription! You simply sign up, choose your car off the website, pay a monthly fee and it's all yours for anywhere from one month to two years. You can have the car lelivered and swap it for a different model every six months if your needs change. The beauty is that Wagonex handles all the pain points of car ownership - the subscription includes insurance, service, maintenance, roadside assistar you simply add

fuel and just drive! must re-think their business models, with less emphasis on owning and

Wagonex appeals to all generations. Subscriptions are becoming an integral part of everyday life and we've an opportunity to strip away the hassle so drivers can add fuel and just drive - whether into the sunset or round the North Circular, it's where your life takes you!"

See our free-car-giveaway at Wagonex.com! wagonex.com | 020 3002 0976

## Wagonex

### Calling all petrol heads! Speed thrills with a five-car track day from Red Letter Days Worth £139!

To advertise with London Motoring, please call Hurst Media Company on 0203 478 6017

#### THERE ARE 14 CIRCUITS TO CHOOSE FROM,

then you have to pick again - which five cars to try? Pick from Ferrari, Lamborghini, Aston Martin, Porsche, Audi, BMW and more. Begin with the instructor's safety briefing, then drive three miles of the circuit's straights and twists in each of the five chosen models. To end, let the pro take over and buckle up for a highspeed passenger ride in a hot hatch. Availability varies depending on location. Terms and conditions apply. redletterdays.co.uk



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