# Be Your Own Boss

Considering starting your own business or already running a successful SME? There's always help at hand - these ideas could be ideal to help your new venture get underway.

#### Taking the pain out of payroll

PAYSWELL CAN HELP YOU and your business with payroll solutions for contractors, temporary workers, recruitment agencies and individuals. Our organisation manages systems such as PAYE, LTD, UMBRELLA and CIS.

We understand the demands made by contractors and agencies alike and can assist in mitigating the volume of paperwork. We offer a HMRC-compliant payment model, ensuring both agencies and workers are up to date with the current legislations

Here at Payswell we accept that charges can be one of the biggest deal breakers when it comes to choosing an umbrella solution that suits you



ARE YOU LOOKING TO secure a world-beating

over your opposition? If you are interested in how

IP can give you the edge in business, then you're

in luck: you are warmly invited to join an award-

winning IP team for a free workshop for brand

The kinds of intellectual property that are and

How to ensure that your designs are protected

involved in ownership and associated legal issues

in outsourced branding, websites and design

How to ensure that your brand name is

How to strategically create a legally

Understand the potential elephant traps

intellectual property can give you an advantage

brand? Would you like to know how your

owners and brand managers.

These workshops will cover:

are not protectable by law

available to use

protectable brand

Discover the legal secrets behind

branding from award-winning lawyers



and your company's needs. We believe it is essential to be highly competitive in this area and with the lowest charges in the industry tailored to your needs, Payswell simply puts you and your business first.

All our clients are assigned their own dedicated personal account manager who will take care of all your payroll needs efficiently and effectively as well as offering advice on payroll

Our on-boarding process is an easy and simple procedure which takes a matter of minutes to complete via efficient online registration via our our website - or call today for more information

payswell.co.uk | 0800 1707774



We offer workshops for those new to the field of

intellectual property and also for those with more

workshops to suit your needs. We look forward to

Virtuoso Legal

29 & 30 Jan 2019 / 5 & 6 Mar 2019/

7 & 8 May 2019

## **Support whichever** way you need IT

**IS YOUR IT TEAM** currently overstretched? Would you like flexible external support to help them? Perhaps you need a skill-set not currently available in-house? And what about access to advanced technology, ticketing and monitoring tools to assist with SLAs?

Fully managed IT support for small businesses is what IT Outcomes is about - and if you need independent strategic advice or potential processimprovement, we will be delighted to help

You can save time and money with a tailored IT solution to suit your particular business needs and it's less costly than you might think.

#### IT Outcomes – our approach

- · IT support is critical for success in business it doesn't have to be expensive or time consuming.
- · Let us take away the stress. Completely outsource or tailor your support package.
- Our advanced 24/7 monitoring systems provide the tools to ensure a reduction in issues arising in the first place.
- One easy-to-budget-for monthly fee.



## Searching for a flexible office space?

**CONTACT US AND TELL** us your requirements and one of our office experts will do all the hard work for you. We search for all available propertie that match your criteria, arrange viewings. negotiate prices and manage the entire deal right up until your moving day. The best part? Our services are always 100% free for the user.

#### Why use flexible offices?

**Simplicity:** One monthly bill, no hidden costs. Flexibility: Choose the term that suits you best. **Scalability:** Grow your business quickly by taking on more space when needed.



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IT Outcomes provides a wide range of IT support

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aoec.com



## Finance solutions to keep cash flowing



RUNNING YOUR OWN BUSINESS can bring a great sense of achievement and satisfaction. Nothing beats seeing new customers coming on board and watching your business grow. But managing any

ousiness also brings

challenges. Inevitably, one of these is cash flow. Paying for goods or materials upfront, meeting running costs and fixed outgoings, paying staff - all of these can be difficult if your customers haven't paid vou.

payment terms of 60 or 90 days, while others may not pay reliably on time. It's a fact of life

that you can never be entirely sure when those vital funds will come in Cash is the lifeblood of any business and without

it, growth aspirations can quickly become frustrated. Worse, if your cash remains tied up in unpaid invoices then you may even struggle to survive.

However, there are solutions out there that many businesses are taking advantage of. One of these is invoice finance. This allows you to release cash quickly into your business by converting the value of unpaid invoices into ready working capital.

Instead of waiting around for funds to arrive or spending valuable time chasing payments, invoice finance can help you access up to 90% of your full invoice value straightaway.

At Aldermore, we specialise in offering finance solutions to help businesses achieve their aspirations, lending over £2.9 billion each year to help fuel growth. We can help you turn your ambitions into a reality. More immediately, we can help you keep cash flowing to manage the ups and downs of doing business.



find out more by calling **0330 1272252** aldermore.co.uk/invoicefinance

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- ✓ **Save on overheads:** By converting unused stock into cash and buying items you need now.

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### Find franchise opportunities on FranchiseSales.com

**DREAMING OF OWNING YOUR** own business? Consider buying a franchise. Get a ready-to-go business idea and benefit from the support network this type of opportunity can offer.

#### FIVE tips when buying a franchise:

- Get all the data, including all accounts and a full
- list of the equipment and stock to be provided. Research the market and location and investigate the product and buying trends.
- Take professional advice from lawyers, accountants business advisors and most importantly, existing franchise owners.
- Consider your strengths and weaknesses and make sure they're right for your new role.
- After any discussions with your franchisor, get things in writing immediately.



## Search over 160 UK franchise opportunities on our

website below to find the right one for you - and kick-start your new business journey.



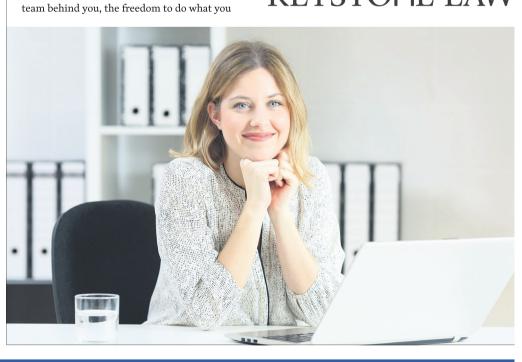
## City lawyers are taking charge of their careers the easy way

for many, but the reality of what accompanies you will never feel more liberated! it can be a nightmare. Partnership was once the pinnacle of a solicitor's career; today it often What does it take to succeed at Keystone Law? means politics, pressure and unfair remuneration Kevstone lawvers have their own client base or Only those at the very top truly reap the rewards the entrepreneurial flair to build one. With solid and, while getting there might be attainable, commercial acumen, they want to be rewarded fairly lawyers are awakening to a better way of working for what they bring to the table. one that puts them in charge, without going it

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